



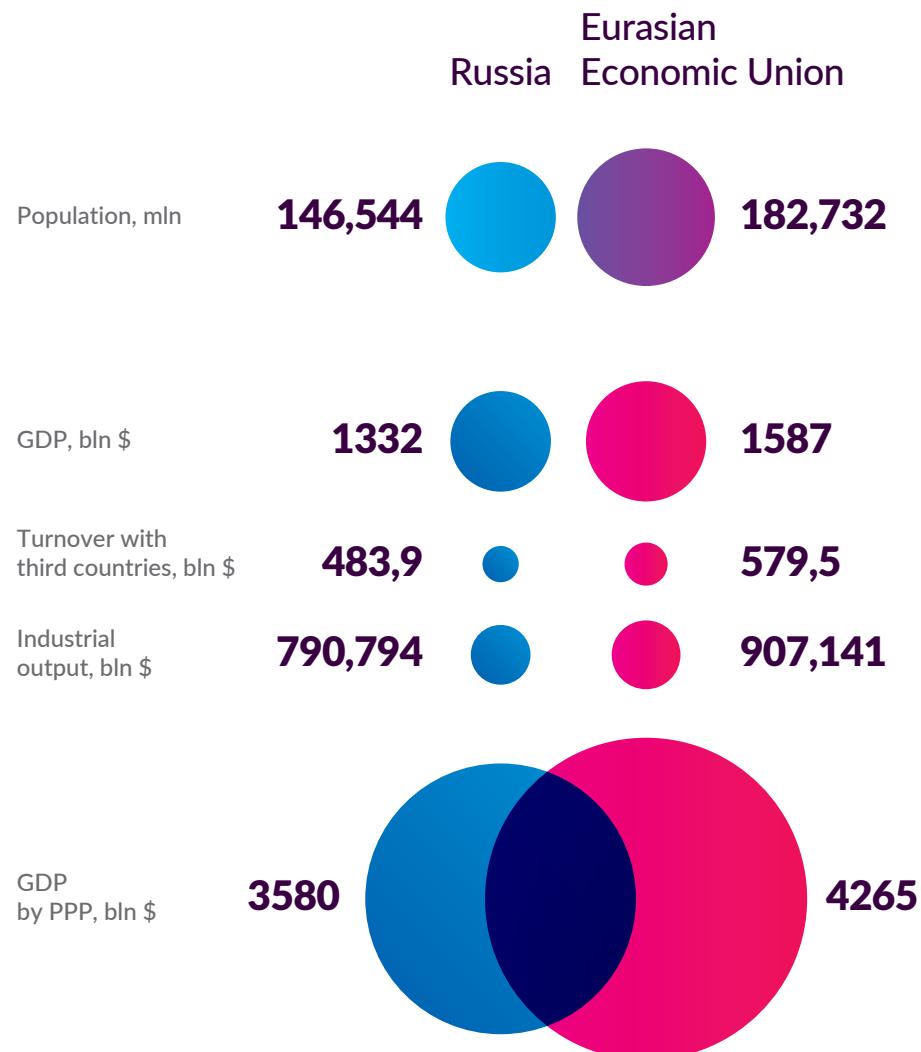
SPECIAL EDITION
FOR THE CONFERENCE
InRussia 2016

www.inrussia.pro

LOCALISATION OPPORTUNITIES IN RUSSIA

Annual review 2016

Russia is the gate of the Eurasian Economic Union



4

REASONS FOR DOING BUSINESS IN RUSSIA

- Domestic demand is still growing
- Export potential
- Natural resources
- Short-term growth drives





GDP by PPP (purchasing-power parity) – **3,58 trln.\$**
(6th in the world in 2015)

Projected growth for 2020 – **4 trln.\$**



Natural resources



Average cost of construction

of manufacturing premises (m²) **550 \$**

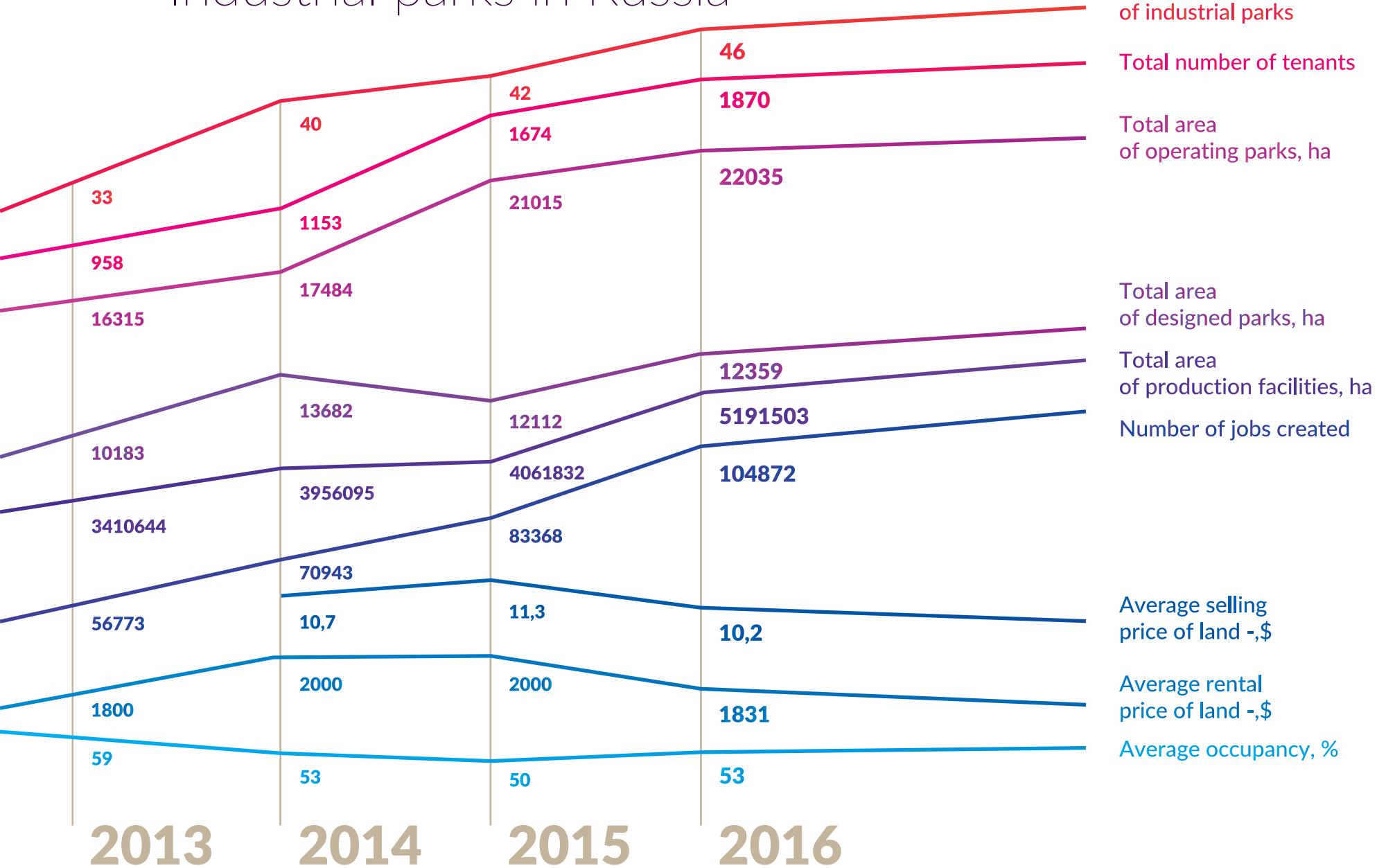
Cost of energy

Grid connection (for 1 MW)	262725\$
Energy consumption (for 1 kWh)	0,04\$
Gas consumption (for 1 m ³)	0,06\$
Water consumption (for 1 m ³)	0,46\$

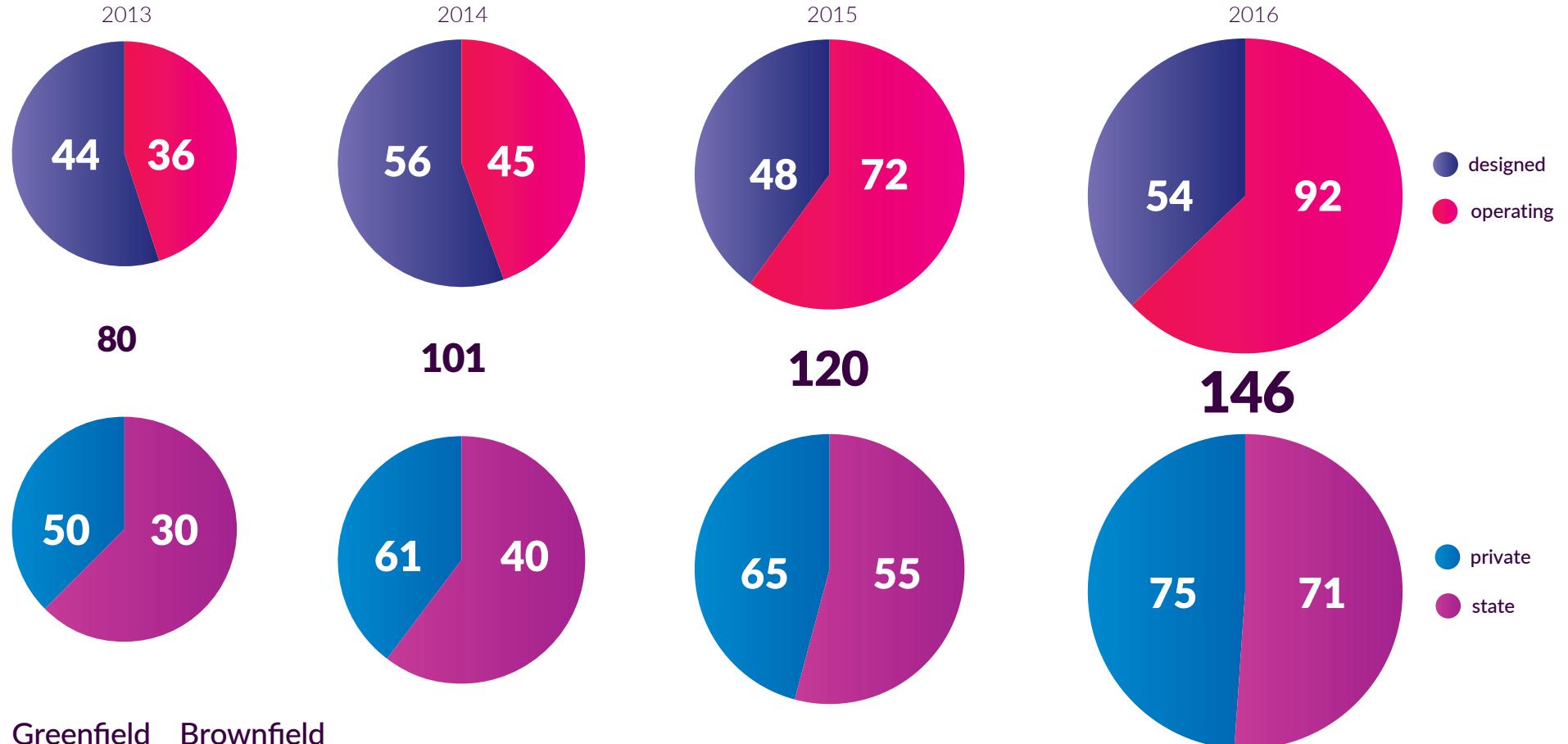
Average salary in Russia

engineers	600 \$
technical staff	400 \$

Industrial parks in Russia



Industrial parks in Russia sector development



Greenfield Brownfield

362

82

Average total area, ha

143167

Average Area of production facilities, m²

14

28

Average number of tenants



22 Certified
industrial parks

National Standard of industrial park

AREAS OF APPLICATION

1 Industrial parks
for maintaining quality standards

2 Investors
As a site selection tool

3 Authorities
while selecting projects for government support

4 Investment banks
for project evaluation



KEY SECTIONS



Annual Review of industrial parks 2016 as well as majority of state support measures consider industrial parks which meet requirements of the National Standard of the Russian Federation "Industrial Parks. Requirements" GOST R 56301 - 2014. All represented industrial parks are divided into two main types:

1. OPERATING
industrial park which has all the mandatory features of the industrial park provided in the National Standard of the Russian Federation "Industrial Parks. Requirements" GOST R 56301 - 2014.

2. DESIGNED
industrial park where one or a few essential characteristics, specified in the National Standard of the Russian Federation "Industrial Parks. Requirements" GOST R 56301 - 2014, are not ready, but it provided the project documentation approved by the state examination.

Certification



**Since September 2015
until June 2016
18 industrial parks
successfully already
proved their compliance
with requirements
of the National Standard**

On 1 September 2015 the system of voluntary certification of the Association of Industrial Parks was initiated according to the National standard GOST R 56301 - 2014 "Industrial Parks. Requirements." It captured the system of AIP industry certification requirements for industrial parks developed by the sector participants proved in the previous five years.

Terms of the new system of voluntary certification of AIP are registered with Rosstandart on 10 August 2015, No RU.M1370.04IAYA0 i.

According to the document and current Russian legislation, the certification authority is the Association of Industrial Parks.

Purpose of the certification is to provide reliable and systematic information about industrial park to interested parties, which may include potential investors, state authorities, financial institutions, as well as other sector participants.

Certificates are issued only for operating industrial parks. The certificate confirms that

an industrial park meets all the mandatory requirements of the Russian National Standard GOST R 56301 - 2014 "Industrial Parks. Requirements". Normative legal acts determining criteria for industrial parks within support system for development of industrial infrastructure, which is performed by the Ministry of Industry and Trade, Ministry of Economic Development and Fund for the development of single-industry towns are based on the National Standard.

CERTIFICATION is a confirmation that the industrial park meets all the requirements of the Russian National Standard "Industrial Parks. Requirements"

Association of industrial parks of Russia

Association of industrial parks – is a sector non-profit organization established in 2010 uniting the majority of industrial parks of Russia as well as service suppliers in sphere of production localization and industrial construction



The Association members are 119 entities, representing 89 industrial parks in 45 regions of the Russian Federation. Along with facility management companies of industrial parks the Association also unites regional development corporations, consulting, design and construction companies, equipment suppliers. Together we enforce business to create the best opportunities for industrial investors in Russia. Our activity is aimed to develop competences for professional facility management of industrial sites as well as for keeping high standards of industrial parks based on the best Russian and international practices and experience.

Annually AIP holds more than 20 industry events and permanently represents our members' interests in government authorities, international associations, on investment platforms. The Association is copyright holder of the sector review «Industrial parks in Russia» - annual analytical publication since 2010, the first and the only comprehensive source about all industrial parks of the country. The Association also regularly conducts other specific industry surveys in the area of industrial parks and investments and publishes analytical materials.

For foreign investors considering expansion and localisation of production lines AIP is an «entry point» and procedure guide in Russia

Starting from official registered body for certification of industrial parks in compliance with the Russian National standard "Industrial Parks. Requirements" GOST R 56301 - 2014 in accordance with the rules of the voluntary certification system of AIP, registered on 10 August 2015 by Rosstandart in the Unified Register of registered voluntary certification systems № ROSS RU.M1370.04IAYAO.

Attraction investors to industrial parks and SEZ

- strategic marketing of the industry on domestic and international platforms
- development of business contacts in international investment community
- promoting information about AIP members' services and supplies
- providing potential investors with initial information about localisation capabilities in Russia

Lobby

- advocacy for common interests of AIP members in expert and public councils under the state authorities
- formulation of proposals on amendments to normative legal acts
- special products and programs elaboration and launch with development institutions

Centre of expertise for industrial infrastructure and localisation

- methodological assistance, experience exchange on basis of the Association
- certification of industrial parks
- industry consulting

Association of industrial parks of Russia

PRODUCTS

Industry events more than 20 own events per year:

International foreign business-missions, investor guide seminars

Study tours to industrial parks

Workshops

Sector conferences

Study seminars and lectures

Expert consultancy on industrial parks creation & localisation of production

Site selection and support for localization investment projects

Pre-project documentation for industrial parks

Branding, corporate identity and marketing materials for industrial parks

Fund raising

Sector analytics

Annual Review of industrial parks of Russia

Weekly monitoring of industry news and events

Investors guide for localisation of production in Russia

Guidelines for the establishment of industrial park

Summary of sectoral laws and regulations

Collection of industry best practices

Certification of industrial parks

compliance with the Russian National standard «Industrial Parks. Requirements»

RESOURCES

AIP members consolidated point of the industry

Professional expert team

Partners from investment community of EU and Asia

Support by government authorities of Russia

Internet resources: regular audience and active promotion

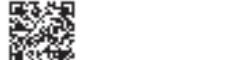
Geo-Information System for Industrial Parks

MORE INFORMATION
www.indparks.ru

Industrial parks of Russia 2016



Parks	AIP member	Status	Type	Area, ha (m2)	Electric power	Gas	Railway connectio	Land selling	Land rental	Building rental	Build-to-suit	email	web-site
Republic of Bashkortostan													
Agidel	•	operating	brownfield	223,9 (52465)	28.5	•	○	○	●	●	●	smolyagin.i@bashkortostan.ru	www.kr02.ru
Veles	•	operating	brownfield	8,3 (17899)	1.23	•	○	○	●	○	○	ind.park-veles@yandex.ru	
Zubovo	•	operating	greenfield	37.3	10	•	●	○	●	●	●	ObletsovNK@rushydro.ru	
PromCentre	○	operating	brownfield	11,7 (48480)	10.7	•	●	○	○	○	○	promcenterufa@mail.ru	www.promcenterufa.ru
Ufimsky	•	operating	greenfield	298.6	55	•	○	●	●	●	●	karabanova.an@bashkortostan.ru	www.kr02.ru
Khimterra	•	operating	brownfield	8	2.6	○	●	○	●	○	○	fomin.dl@bashkortostan.ru	www.kr02.ru
Republic of Dagestan													
Tyube	•	operating	greenfield	171.8	126	•	○	○	○	●	●	kprdukip@mail.ru	www.ukiprd.ru
Foton	○	operating	brownfield	13,8 (42800)	15	•	○	○	○	○	○	mr.sagidzagirov@mail.ru	www.lp-photon.ru
Avrora	○	designed	greenfield	68.6		○	○	○	●	●	○	info@oakrd.ru	
Republic of Karelia													
Nadvoitsty	○	designed	greenfield	17.4	5	○	○	○	●	●	●	evgkharitonov@mail.ru	
Republic of Tatarstan													
A Plus Park Alabuga	•	operating	greenfield	36 (16000)	12.5	•	●	○	●	●	●	mshumilova@aplusdevelopment.ru	www.alabugapark.ru
Kazanskiy Silicon	•	operating	brownfield	77,2 (28982)	30.5	○	○	●	●	○	●	prigen@kzck.ru	www.kzck.ru
Kamskiye Polyany	○	operating	greenfield	230	25	•	●	●	●	●	●	ktv@kamapark.ru	www.kamapark.ru
KIP Master	•	operating	brownfield	181 (1222978)	30.328	•	○	○	●	○	●	ftzakirov@kamaz.ru	www.kipmaster.ru
M-7	○	operating	greenfield	39.5	6.2	•	●	●	●	○	●	info@m7park.ru	www.m7park.ru
SEZ PPT Alabuga	•	operating	greenfield	1983	416	•	○	●	●	●	●	invest@sezalabuga.ru	www.alabuga.ru
Sokury	•	operating	greenfield	13.4		○	●	○	○	●	●	sokury.uk@yandex.ru	
Technopolis Khimgrad	•	operating	brownfield	131 (361715)	40.68	•	○	●	●	●	●	himgrad@inbox.ru	www.himgrad.ru
Tulyachi	•	operating	greenfield	33	13.2	•	○	●	●	●	●	sozidanie.park@mail.ru	www.tulachi.su
Chelny	•	operating	greenfield	100	4	•	○	○	○	●	●	ipchelny888@gmail.com	www.ipchelny.ru
Aktanysh	•	designed	greenfield	13.3		○	○	○	●	●	○	ilnar.fattakhov@tatar.ru	
Vyatka	•	designed	greenfield	80	4.5	•	○	●	●	●	●	Darzemanov1977@mail.ru	www.vyatkapark.ru
Drozhzhaneo	•	designed	greenfield	19.1		○	○	○	●	●	●	egor.tarnavskiy@tatar.ru	
Kukmor	•	designed	greenfield	20	4	•	○	●	●	●	●	chulpan.hanafina@tatar.ru	
Novosheshminsk	•	designed	greenfield	8	0.65	•	○	●	●	●	●	ishakova.luiza@tatar.ru	
Razviti e	○	designed	greenfield	24.6	4.5	○	○	○	●	●	●	prompark@yandex.ru	www.prompark16.ru
Chistopol	○	designed	greenfield	292	8	●	○	○	○	●	●	T.Bilyalov@tatar.ru	www.chistopolinvest.ru
Republic of Khakassia													
Chernogorskiy	○	designed	greenfield	46.9	2.89	●	○	●	●	●	○	oep306@rambler.ru	www.промпарк19.рф
Udmurt Republic													
Razviti e	•	operating	brownfield	28	30	•	○	●	●	●	●	secretar@most-dvlp.ru	www.most-dvlp.ru



Parks	AIP member	Status	Type	Area, ha (m2)	Electric power	Gas	Railway connectio	Land selling	Land rental	Building rental	Build-to-suit	e-mail	web-site	
Chechen Republic														
Groznenskiy	o	designed	greenfield	13.5		o	o	•	•	o	•	rusdakaev@gmail.com		
Chuvash Republic														
Cheboksary Kanash	o o	operating designed	greenfield greenfield	23.1 37.4	11 10.2	• •	o o	o •	• •	o •	o •	rcl21@mail.ru invest@develop21.ru		
Krasnoyarsk krai														
Divniy Krasniy Yar	o •	operating operating	brownfield brownfield	20 (122000) 14,7 (71832)	4.62 31.522	• o	• o	• o	• •	• o	• •	pdv1910@yandex.ru red-yar@mail.ru	www.divnypark.ru www.kr-yar.com	
Stavropol krai														
Nevinnomyssk SKIP Master Budennovskiy Georgievskiy	• • • •	operating operating designed designed	greenfield brownfield greenfield greenfield	804.4 28,2 (123795) 60 103.7	80 4.65 135 0	• • • o	• o o •	o o o o	o • o o	• o o o	o • o o	info@razvitie-stav.ru bronnikova@mszap.ru info@razvitie-stav.ru info@razvitie-stav.ru	www.razvitie-stav.ru www.kipmaster.ru www.razvitie-stav.ru	
Khabarovsk krai														
Avangard Dalenergomash	• •	operating operating	greenfield brownfield	47 20,1 (47998)	11.5 6.58	• •	o •	o o	• o	• o	• o	gros@da-development.com pochta@vmkcapital.ru	www.ip-avangard.com www.prompark.com	
Belgorod region														
Volokonovskiy Severniy	o •	operating operating	brownfield greenfield	12,8 (30320) 33,4 (80000)	2.2 9.5	• •	o •	o o	• o	• o	• •	l@prompark.com prompark.bel@mail.ru	www.belprompark.ru	
Vladimir region														
Oka Stavrovskiy Strunino Kameshkovo Paratsels	o • o o o	operating operating operating designed designed	brownfield brownfield greenfield greenfield greenfield	8,4 (36314) 50,2 (37060) 61 93.8 186.2	3 50 21 15	• • • •	o • o o	• o • •	• o • •	• • • •	o • • o	andreev@ip-oka.ru info@oaoestado.ru office@promzemlya.com 33park@mail.ru p.panfilov@vladinvestcorp.ru	www.ip-oka.ru www.prompark.ru www.promzemlya.com www.industrial-park33.ru www.vladinvestcorp.ru	
Vologda region														
Sheksna Sokol	o o	operating designed	greenfield greenfield	2000 160.2	90 40	• o	o •	• •	• •	o o	o o	secretary@invest35.ru secretary@invest35.ru	www.invest35.ru www.invest35.ru	
Voronezh region														
Maslovskiy Perspektiva	o •	operating operating	greenfield greenfield	598 146.4	34 10.45	• •	o •	o •	• •	• •	• o	vinkorp@mail.ru andrey@perspektiva-psp.ru	www.vinkorp.ru www.perspektiva-psp.ru	

Parks	AIP member	Status	Type	Area, ha (m2)	Electric power	Gas	Railway connectio	Land selling	Land rental	Building rental	Build-to-suit	e-mail	web-site
Ivanovo region													
Kineshma Rodniki	o •	operating operating	brownfield brownfield	102 (204000) 90,4 (300000)	21.4 50	• •	• •	• •	• •	• •	• •	post@kineshma.ru volkovai@rodtx.nord-tex.ru	www.mip-kineshma.ru www.ip-rodniki.ru
Irkutsk region													
MAKSiMAKS	o	operating	brownfield	69 (116800)	49.64	o	o	•	•	•	•	id@tp38.ru	www.tp38.ru
Kaliningrad region													
Khrabrovo Chernyakhovskiy Ecobalti	• • o	designed designed designed	greenfield greenfield greenfield	271 1116 32	40 34 2.75	• • •	• o •	• • o	• • •	• • •	• o •	m.savinov@kgd-rdc.ru m.savinov@kgd-rdc.ru karaf@bk.ru	www.kgd-rdc.ru www.kgd-rdc.ru www.ecobaltic.com
Kaluga region													
Vorsino Grabtsevo i-Park Lemminkainen Kalyuga-Yug Obninsk SEZ PPT Kaluga Lyudinovo Rosva Veles Kaluga Ogor SEZ PPT Kaluga Borovsk Sosenskiy	• • • • • o • • o • o	operating operating operating operating operating operating designed designed designed	greenfield greenfield greenfield greenfield greenfield greenfield greenfield greenfield greenfield greenfield	1610 706 134 152 49 610.6 785 110 116 432	240 76 16 20.7 16 36 56.6 10 10 10	• • • • • • o • • •	o o o o o o o o o o	• • • • • • o • • o	• • • • • • • • • •	o o o o o o o o o o	• • • • • • • • • •	iljina.indpark@gmail.com shmelev@invest.kaluga.ru Sergey.Spetnitsky@lemminkainen.ru shmelev@invest.kaluga.ru shmelev@invest.kaluga.ru shmelev@invest.kaluga.ru kaminskaya@arrko.ru shmelev@invest.kaluga.ru Onishchik@veles-capital.ru ogor-park@mail.ru kaminskaya@arrko.ru shmelev@invest.kaluga.ru	www.indpark.vorsino.com www.invest.kaluga.ru www.lemminkainen.ru www.invest.kaluga.ru www.invest.kaluga.ru www.oez.kaluga.ru www.invest.kaluga.ru www.invest.kaluga.ru www.veles-kaluga.ru www.ogor-park.ru www.oez.kaluga.ru www.invest.kaluga.ru
Kirov region													
Vyatskiye Polyany Konveyer Slobodino	o o o	operating designed designed	greenfield brownfield greenfield	96 21,6 (24966) 26	11.9 2.76 8	• o •	o o •	o o •	• o •	• o o	o o o	prompochta@mail.ru marina_fufacheva@mail.ru prompochta@mail.ru	www.razvitie43.ru www.razvitie43.ru
Kostroma region													
Volgorechenskiy Industrialniy	o o	designed designed	greenfield brownfield	2594.5 280 (173640)	341 191.88	• o	• •	o •	• •	• •	o •	duma_volg@mail.ru investkostroma@yandex.ru	
Kurgan region													
Kurganskiy	•	operating	brownfield	24,8 (97592)	24	•	•	o	•	o	•	igor.sergeev@ite-ng.ru	www.ipark45.ru



Parks	AIP member	Status	Type	Area, ha (m2)	Electric power	Gas	Railway connectio	Land selling	Land rental	Building rental	Build-to-suit	e-mail	web-site
Orenburg region													
Orenburg pukhoviy plotok	o	designed	brownfield	9.5	4	•	o	o	o	o	o	ilya.tsygankov@inbox.ru	www.pvk56.ru
Oryol region													
Green Grove Oryol Livenskiy	• • o	operating operating designed	greenfield brownfield brownfield	94.6 120 (588472) 19,6 (55742)	10 18 19	• • •	• • o	• • •	• • •	• • o	o o o	indpark57@gmail.com av.erenichev@severstlmetiz.com info@parklivny.ru	www.park57.ru www.industry-park.ru www.parklivny.ru
Penza region													
Otvel	•	operating	greenfield	136.9	24	•	•	•	•	•	•	info@krpo.ru	www.otvelpark.ru
Pskov region													
SEZ PPT Moglino	o	designed	greenfield	215	66	•	•	•	•	•	•	bedskikh@moglinosez.ru	www.moglino.com
Rostov region													
Novocherkasskiy	•	operating	brownfield	310 (100000)	90	•	•	•	•	•	o	ooouknip@mail.ru	
Ryazan region													
Stankozavodskoy	•	operating	brownfield	42,4 (256000)	25.9	•	o	o	o	o	o	i.eremin@rsz.ru	www.stanko-park.ru
Samara region													
SEZ PPT Toglia Preobrazhenka Toglia ynthez Chapaevsk	o • o •	operating operating operating designed	greenfield greenfield brownfield greenfield	660 168 345 (50156) 230.3	180 7.5 150 8	• • • •	o • o o	• o • •	• • • •	o • o •	o o • •	av.mezina@oezltt.ru ds@technopark-samara.ru office@ip-ts.ru Guseinov@technopark-samara.ru	www.oezltt.ru www.investsamara.ru www.ip-ts.ru www.investsamara.ru
Sverdlovsk region													
PRO-BUSINESS-PARK Chempark Tagil Bogoslovsky Zarechniy SEZ PPT Titanium Valley	• • o • •	operating operating designed designed designed	greenfield brownfield greenfield greenfield greenfield	120 146 (120000) 86 13 295.4	15 80 70 o 17	• • • o •	• • o o o	• • • o •	o • • • •	• • o • o	• • o • o	uk@p-b-p.ru l.gerdt@ucp.ru welcome@investural.com elog@mail.ru welcome@titanium-valley.com	www.p-b-p.ru www.chptagil.com www.bogoslovsky.com www.titanium-valley.com
Smolensk region													
Safonovo Phenix	• •	designed designed	greenfield greenfield	130 54.9	0 0.35	• •	o •	• •	• •	o o	o o	kucherov@smolinvest.ru kucherov@smolinvest.ru	

Investment projects in Russia																		
Region		Project name		Type		Area (ha)		Investment (Mn USD)		Development stage		Completion date		Contact information		QR code		
Tver region				greenfield	28.9	1.8	●	○	○	○	○	○	○	svetlana.dyadichko@dkc.ru iik.tver@mail.ru iik.tver@mail.ru	www.2-towers.ru www.iik-tver.ru www.iik-tver.ru			
Dve bashni	○	operating	greenfield	131	32	●	○	●	○	○	○	○	○					
Borovlyovo	○	designed	greenfield	90.2	20	●	○	●	●	○	○	●	●					
Raslovo	○	designed	greenfield															
Tomsk region																		
Beryozovaya	●	designed	greenfield	22.3	13	●	○	●	●	●	●	●	●	89234149200@mail.ru 89234149200@mail.ru	www.investintomsk.ru www.investintomsk.ru			
Severnaya	●	designed	greenfield	115	8	●	●	●	●	●	●	●	●					
Tula region																		
Pervomayskiy	○	operating	brownfield	52 (73000)	20	●	●	○	●	●	○	●	●	himvolokno@azot.net yusova@invest-tula.com	www.invest-tula.com			
Uzlovaya	●	designed	greenfield	2182	100	●	●	●	●	●	○	●	●					
Tyumen region																		
Bogandinskiy	●	designed	greenfield	267.9	25	●	○	○	●	●	○	●	●	asanosyan@mail.ru asanosyan@mail.ru	www.tmnpark.ru www.tmnpark.ru			
Borovskiy	●	designed	greenfield	29.7	2	●	●	●	●	●	●	●	●					
Ulyanovsk region																		
DAAZ	○	operating	brownfield	91 (313378)	40	●	●	○	●	●	●	●	●	park@daaz.ru	www.daaz.ru			
Zavolzhye	●	operating	greenfield	703	32	●	●	●	●	●	●	●	●	s.vasin@ulregion.com	www.ulregion.com			
Novoulyanovsk	●	operating	greenfield	160	6	●	●	●	●	●	●	●	●	s.vasin@ulregion.com	www.ulregion.com			
PSEZ Ulyanovsk	○	operating	greenfield	640	20	●	●	●	●	●	●	●	●	ul.poez@ulsez.ru	www.ulsez.ru			
UAZ	○	operating	brownfield	56 (75000)	11	○	●	●	●	●	●	●	●	rm.akhmedov@sollers-auto.com	www.73UAZ.ru			
Chelyabinsk region																		
Stankomash	●	operating	brownfield	164 (83938)	68.5	●	○	●	●	●	○	●	○	abramova.alena@konar.ru	www.stankomashpark.ru			
Yaroslavl region																		
Novoselki	●	operating	greenfield	440.7	40	●	○	●	●	●	●	●	●	info@yarip.ru	www.Yarip.ru			
Tutaev	●	operating	brownfield	14,2 (39058)	3.2	○	○	●	●	●	●	●	●	info@icdy.ru	www.icdy.ru			
Moscow																		
Technopolis Moskva	○	operating	brownfield	30,9 (172200)	164	○	○	○	○	○	●	●	●	office@stroyexprom.ru	www.technomoscow.ru			
St. Petersburg																		
A Plus Kolpino	●	operating	brownfield	16	7.86	○	●	●	●	○	●	●	○	mshumilova@aplusdevelopment.ru	www.aplusdevelopment.ru			
A Plus Pushkin	●	operating	brownfield	8.3	6.3	●	○	○	○	○	●	●	●	mshumilova@aplusdevelopment.ru	www.aplusdevelopment.ru			
A Plus Shushary	●	operating	greenfield	72	3.5	●	○	●	●	○	○	○	○	mshumilova@aplusdevelopment.ru	www.aplusdevelopment.ru			
Maryino	●	operating	greenfield	130	30	●	○	●	●	○	○	○	○	butorina@vtbd.ru	www.maryino-spb.ru			
Chukotka autonomous region																		
Anadyr	○	designed	brownfield	13.6		○	○	○	●					A.Pinyaeva@anadyr.chukotka.org				